Nathan & Soledad McCary — A Future That Was Up in the Air

Our “Why”:
Help people be financially free like us.

Time spent working Ambit:
30 to 40 hours per week

Most Effective Success Tool, factor or influence for growing the Ambit business:
The relationship with my team and customers

Favorite thing about AMBITION:
Seeing all the people that are successful and hearing about different ideas. Meeting consultants from different States. The fun is just unimaginable.

Thanks to the five Senior Consultants who helped me become an EC:
Amy Lin, Carmen Panares, Laurie Casayuran, Joy Garcia, and Patty Cortez

For many years, Nathan and Soledad McCary both worked for a major airline, until a serious work accident left Soledad unable to continue. Being reduced from a two-income to a one-income family created a serious financial strain. Then a friend, SC Angelita Bantog, invited Soledad to dinner to discuss Ambit Energy.

For the McCarys, simply eliminating their monthly electrical bill was a big enough incentive to sign up with the program. Beyond that, Soledad could see the opportunity for further growth and expansion. Both McCarys were impressed with the simplicity of the Ambit business model. As Nathan puts it, “Savings are good, free is better and making lots of money is the best.”

He credits Ambit with being the ticket to turning his and Soledad’s lives around. “We were getting older, and having a hard time financially. Now I wake up in the morning and think, “Who can I help today?” Thank God for our Ambit Energy business.”

Success Takes Flight with Ambit

The McCarys were soon able to do far more than just their electricity bill from their list of monthly expenses. With the support of family and friends, they were soon flying high, and climbing the ladder of success.

“Because of Ambit, we can afford some of the things we have always wanted,” Nathan says. “I just bought my wife a luxury SUV, and I just got the diesel pickup truck I’ve always wanted.”

Even more important to Nathan and Soledad than their material gains are the friendships they have made growing their business. "We have an extended family of Consultants that we love," Soledad says. "We enjoy talking to new people and telling them how good Ambit is. Ambit has given us the chance to extend our skills to others – without hesitation – because we strongly believe in the Ambit Energy business model."

Helping Others Soar

For Nathan and Soledad, helping others succeed is an important part of the appeal of Ambit. "We are on the lookout for people who feel knocked down, but are still optimistic and searching for an opportunity," he says. "We tell our team that if you focus on your "Why," it can be done."

Now that they’re ECs, the McCarys are ready to take their Ambit story to the next level. “We’ve always dreamed of having a place with land away from the city, and to have enough money to help our friends and give to charity,” Nathan says. “By maintaining and training our team, we plan on making the next step to National Consultant.

Given their record of success, it’s a sure bet that these two airline workers will continue to reach new heights with Ambit.